









# THE GUARDIANS

ADMINISTRATORS		CONSERVATORS	
Harry Truman 	Elizabeth II 	Jimmy Stewart 	Mother Teresa 
THE "INSPECTORS" (iStJ)		THE "PROTECTORS" (iStJ)	
Colin Powell 	Elizabeth I 	George Washington 	Dolley Madison 
THE "SUPERVISORS" (eStJ)		THE "PROVIDERS" (eStJ)	

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GUARDIAN SJs, being CONCRETE in communicating and COOPERATIVE in implementing goals, can become highly skilled in LOGISTICS. Thus their most practiced and developed intelligent operations are often supervising and inspecting (SJT adminstering), or supplying and protecting (SJF conserving). And they would if they could be magistrates watching over these forms of social facilitation. They are proud of themselves in the degree they are reliable in action, respect themselves in the degree they do good deeds, and feel confident of themselves in the degree they are respectable. In search of security as they are the "Security Seeking Personality" -- trusting in legitimacy and hungering for membership. They are usually stoical about the present, pessimistic about the future, fatalistic about the past, and their preferred time and place is the past and the gateway. Educationally they go for commerce, avocationally for regulations, and vocationally for materiel work. They tend to be enculturating as parents, helpmates as spouses, and conformity oriented as children. There are even more Guardians than Artisans around, at least 40% and as many as 45% of the population.

Presidents George Washington and Harry S. Truman are examples of Guardians.

A full description of the Guardian is in Please Understand Me or Please Understand Me II

A List of Famous Guardians

Guardian Quotes

# THE ARTISANS

ENTERTAINERS		OPERATORS	
Johnny Carson 	Barbra Streisand 	Clint Eastwood 	Amelia Earhart 
THE "COMPOSERS" (iSfP)		THE "CRAFTERS" (iStP)	
Elvis Presley 	Elizabeth Taylor 	Franklin Roosevelt 	Madonna 
THE "PERFORMERS" (eSfP)		THE "PROMOTERS" (eStP)	

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ARTISAN SPs, being CONCRETE in communicating and UTILITARIAN in implementing goals, can become highly skilled in TACTICAL VARIATION. Thus their most practiced and developed intelligent operations are usually promoting and operating (SPT expediting), or displaying and composing (SPF improvising). And they would if they could be virtuosos of one of these forms artistic operation. Artisans are proud of themselves in the degree they are graceful in action, respect themselves in the degree they are daring, and feel confident of themselves in the degree they are adaptable. This is the "Sensation Seeking Personality" -- trusting in spontaneity and hungering for impact on others. They are usually hedonic about the present, optimistic about the future, cynical about the past, and their preferred time and place is the here and now. Educationally they go for arts and crafts, avocationally for techniques, and vocationally for operations work. They tend to be permissive as parents, playmates as spouses, and play oriented as children. There are many Artisans to be found in many places where the action is, at least 35% and as many as 40% of the population.

A full description of the Artisan is in [Please Understand Me](#) or [Please Understand Me II](#)


[Ernest Hemingway](#) is an example of an Artisan

[A List of Famous Artisans](#)

[Artisan Quotes](#)

[Artisan Presidents](#)

# THE IDEALISTS

THE ADVOCATES	THE MENTORS
Albert Schweitzer Anne Lindbergh   THE "HEALERS" (iNEp)	Mohandas Gandhi Eleanor Roosevelt   THE "COUNSELORS" (iNFj)
Carl Rogers Molly Brown   THE "CHAMPIONS" (eNFp)	Mikhael Gorbachev Margaret Mead   THE "TEACHERS" (eNFj)





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**IDEALIST NFs**, being **ABSTRACT** in communicating and **COOPERATIVE** in implementing goals, can become highly skilled in **DIPLOMATIC INTEGRATION**. Thus their most practiced and developed intelligent operations are usually teaching and counseling (NFJ mentoring), or conferring and tutoring (NFP advocating). And they would if they could be sages in one of these forms of social development. The Idealist temperament have an instinct for interpersonal integration, learn ethics with ever increasing zeal, sometimes become diplomatic leaders, and often speak interpretively and metaphorically of the abstract world of their imagination

They are proud of themselves in the degree they are empathic in action, respect themselves in the degree they are benevolent, and feel confident of themselves in the degree they are authentic. Idealist types search for their unique identity, hunger for deep and meaningful relationships, wish for a little romance each day, trust their intuitive feelings implicitly, aspire for profundity. This is the "Identity Seeking Personality" -- credulous about the future, mystical about the past, and their preferred time and place are the future and the pathway. Educationally they go for the humanities, avocationally for ethics, and vocationally for personnel work

**Social relationships:** In their family interactions they strive for mutuality, provide spiritual intimacy for the mates, opportunity for fantasy for their children, and for themselves continuous self-renewal. Idealists do not abound, being as few as 8% and nor more than 10% of the population

# THE RATIONALS

ENGINEERS	COORDINATORS
<p>Albert Einstein    Marie Curie</p>  <p>THE "ARCHITECTS" (iNTp)</p>	<p>Dwight D. Eisenhower    Ayn Rand</p>  <p>THE "MASTERMINDS" (iNTj)</p>
<p>Walt Disney    Catherine II</p>  <p>THE "INVENTORS" (eNTp)</p>	<p>Bill Gates    Margaret Thatcher</p>  <p>THE "FIELDMARSIALS" (eNTj)</p>

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RATIONAL NTs, being ABSTRACT in communicating and UTILITARIAN in implementing goals, can become highly skilled in STRATEGIC ANALYSIS. Thus their most practiced and developed intelligent operations tend to be marshalling and planning (NTJ organizing), or inventing and configuring (NTP engineering). And they would if they could be wizards in one of these forms of rational operation. They are proud of themselves in the degree they are competent in action, respect themselves in the degree they are autonomous, and feel confident of themselves in the degree they are strong willed. Ever in search of knowledge, this is the "Knowledge Seeking Personality" -- trusting in reason and hungering for achievement. They are usually pragmatic about the present, skeptical about the future, solipsistic about the past, and their preferred time and place are the interval and the intersection. Educationally they go for the sciences, avocationally for technology, and vocationally for systems work. Rationals tend to be individualizing as parents, mindmates as spouses, and learning oriented as children. Rationals are very infrequent, comprising as few as 5% and no more than 7% of the population.

A full description of the Rational is in [Please Understand Me](#) or [Please Understand Me II](#)

[Albert Einstein](#) is an iconic example of a Rational.

[A List of Famous Rationals](#)

...Courage, Security, Heart, and Brains: the four wishes of the Wizard of Oz characters reflect the nature of the four temperaments -- the four very different patterns of personality that have been described in mankind over and over again, for more than two thousand years.

## Artisans

*Then, with one blow of his heavy paw, all armed with sharp claws, he knocked the spider's head from its body. Jumping down, he watched it until the long legs stopped wiggling, when he knew it was quite dead. The Lion went back...and said, proudly, 'You need fear your enemy no longer.'*



Only a few Artisans have the opportunity to act as heroically as the Lion in The Wizard of Oz, but they're all part of what might be called the action temperament. Artisans are born for action, particularly for artful action -- making free, spontaneous maneuvers that get quick, effective results. With an instinctive ability to come up with just the right move at just the right time, Artisans have a natural talent for all the arts, not only the fine arts but also the dramatic, athletic, military, political, and financial arts. Think about it: who are the most famous painters, musicians, actors, athletes, politicians, warriors, deal-makers, and so on -- all clearly persons of action in the moment -- if not Artisans?

### Artisans: at a glance

Artisans are most at home in the external world of solid objects that can be made and manipulated, and of real-life events that can be experienced in the here and now. Artisans have keen senses, and...

## Guardians

*Dorothy washed herself carefully, dressed herself in the clean gingham...and picked up her basket. 'Come along, Toto,' she said, 'we will go to the Emerald City.' She closed the door, locked it, and put the key carefully in the pocket of her dress. And so, with Toto trotting along soberly behind her, she started on her journey.*



Home and family are the foundation of Guardian life, and they undertake journeys and adventures cautiously, and always with careful preparation. In fact, Guardians might be thought of as the cornerstone temperament, as they are the solid citizens given to establishing and upholding society's most important institutions: not only homes and families, but schools, churches, hospitals, businesses, neighborhoods, and communities.

### Guardians: at a glance

Guardians are sensible, down-to-earth people who are the backbone of institutions and the true stabilizers of society. They believe in following the rules and...

## Idealists

*Thereafter he walked very carefully with his eyes on the road and when he saw a tiny ant toiling by he would step over it, so as not to harm it. The Tin Woodman... took great care never to be cruel or unkind to anything*



Idealists can and do get this upset about harming an insect, but they care even more deeply about being kind to their fellow men and helping them along life's journey. Idealists might even be thought of as the personal growth temperament, for they are passionate not only about becoming better human beings themselves, but also about nurturing personal development in their family members, in their friends, colleagues, students, parishioners, patients, clients -- as well as in their communities, even in the world at large.

### Idealists: at a glance

Idealists believe that friendly cooperation is the best way for people to achieve their goals. They dream of removing the walls of conflict and selfishness that divide people, and...

## Rationals

*'How shall we cross the river?' asked Dorothy.*

*'That is easily done,' replied the Scarecrow. 'The Tin Woodman must build a raft, so we can float to the other side.'*

*'That is a first rate idea,' said the Lion. 'One would almost suspect you had brains in your head, instead of straw.'*



The idea of building a device -- like a raft -- to solve a problem and continue toward your goal is typical of Rationals, who might best be thought of as the technology temperament. Rationals instinctively look for technological ways and means of overcoming obstacles. They have a powerful desire to understand how things work, how to do things, and particularly how to build things. Rationals begin their search for technological know-how early on, as soon as they have language for questioning. And for the rest of their lives they continue to investigate the patterns of nature and society, almost driven to learn all they can about science and technology.

### Rationals: at a glance

Whatever their field, Rationals set out to comprehend the natural world in all its complexity. Rationals want to learn about...

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## Sorting Things Out

Upon arriving at Hogwarts school for wizards, and before sitting down to the welcoming banquet, Harry Potter and all the other first year students (in J.K. Rowling's marvelous series of *Harry Potter* novels) are asked to take part in the serious and scary business of the Sorting Ceremony.



An ancient wizard's hat, patched and frayed, is placed upon a four-legged stool in the middle of the school's Great Hall. This is the Sorting Hat, and each new student is called, one by one, to approach the stool and put on the hat. The Sorting Hat is magically alive, you see, and its job is to listen to each student's thoughts for a few moments, trying to catch the note of his or her true nature, and then to call out, through a tear near the brim, which of the four



residence houses the student will call home. Each house at Hogwarts has its own noble history and its own unique character -- almost exactly fitting the four temperaments, by the way -- and the Sorting Hat makes sure that the personality of the student and the character of the house are well suited to each other.



- Slytherin is the house for students known as being 'resourceful...with a certain disregard for rules,' also 'shrewd' and 'cunning folk [who] use any means to achieve their ends.' suspiciously like Keirse's Artisans.
- Hufflepuff is home to students who are 'hard workers,' also 'just and loyal,...patient...true, and unafraid of toil.' Who but Keirse's Guardians?
- Gryffindor welcomes those students known for their 'chivalry,' and who are willing to fight for what is 'right and good.' Very much like Keirse's Idealists.
- Ravenclaw is the 'wise old' house, reserved for only the 'cleverest' students, those of 'ready mind...wit and learning. Definitely Keirse's Rationals.

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